

Creating Value Through Finance Transformation

*Tech-enabled solutions for smarter
finance operations*

Automotive Industry



BDO India
2026



The finance function and the CFO's office have evolved to become strategic partners and growth enablers for organisations. Today, CFOs focus on removing silos, automating workflows, and creating more touchless business processes to gear up for scale. Technology and AI solutions are increasingly being explored to convert transactional data into actionable intelligence.

Key Finance Challenges of the Automotive Sector

The automotive industry operates on thin margins, where high transaction volumes and fragmented multi-tier supplier networks trigger severe operational friction. The challenges include:



Manual bottlenecks in invoice reconciliation



Variable dealer rebate structures directly inflating processing costs



Complex warranty claim processing



Delay in critical Proof of Delivery documentation, stalling vehicle invoicing timelines and driving up Days Sales Outstanding



Our Tech-led Offerings

Our technology-driven Finance Managed Services convert the transactional back office into a strategic engine. We deploy targeted automation solutions to compress invoice processing cycles, reduce billing errors, and guarantee compliance, giving leadership the financial visibility to scale securely.



ACCOUNTS PAYABLE

Our vendor compliance and automation platform streamlines the entire AP lifecycle and provides a unified view of operational data and analytics to continuously optimise the AP cycle.



ACCOUNTS RECEIVABLE

We help streamline the Order-to-Cash cycle with targeted assessment and an intelligent technology layer. Our AR platform sanitises customer data, accelerates invoice distribution, and automates payment tracking and collections via a real-time analytics dashboard.



RECORD TO REPORT (R2R)

Managing reporting and consolidation activities with financial data across multiple domestic and international subsidiaries is time-intensive. We standardise reporting frameworks to streamline global financial statement preparation and multi-entity consolidation, ensuring a rapid, disciplined closing of books of accounts, and compliance.



The BDO India Difference

Our key differentiator is our commitment to outcome-based engagements, aligning our success directly with operational milestones. We create digital and operational efficiencies for organisations. Beyond just managing the back office, we endeavour to continuously optimise it to support growth.

CLIENT STORY

SHARED SERVICES CENTRE (SSC) BLUEPRINT FOR A MAJOR AUTOMOTIVE GROUP

A tier-1 diversified automotive conglomerate

23



Group companies

75+



Locations in India

20,000



Employees

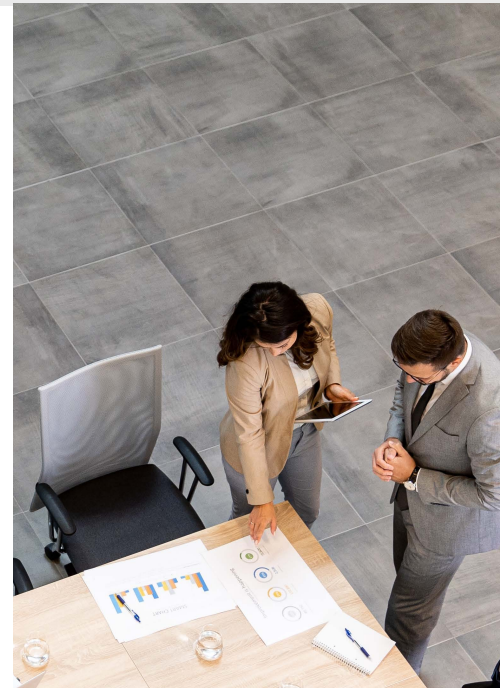
Leading presence across global export and aftermarket segments

THE CHALLENGES:

- Highly fragmented, decentralised financial operations
- Disparate processes across subsidiaries, leading to a lack of visibility, operational variance, and inflated processing overhead that restricted the group's ability to scale uniformly

THE SOLUTION:

- An extensive diagnostic study of the group's "As-Is" environment, benchmarking existing workflows against international automotive best practices
- Designing the target operating model, defining clear Service Level Agreements, optimised workflows, key performance indicators, and robust Standard Operating Procedures
- Executing an extensive consolidation roadmap, successfully transitioning 13 group companies into a centralised SSC delivery model



THE IMPACT:

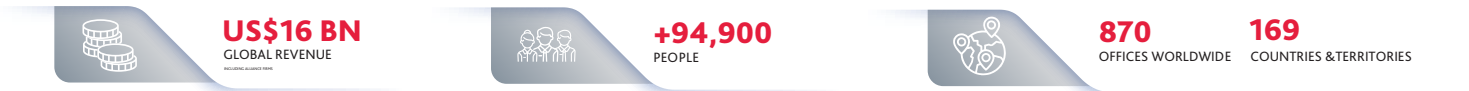
- **Process Standardisation & Quality:** Harmonised transactional workflows across 13 entities.
- **Structural Cost Optimisation:** Leveraged an optimal onshore/offshore delivery layout to significantly lower processing overhead
- **Geographical Risk Mitigation:** Decoupled the group's critical finance infrastructure from regional disruptions.
- **Operational Agility:** Enabled the client to scale or de-scale financial processing capacity seamlessly in response to market demand.



ABOUT BDO

BDO GLOBAL

BDO is an international network of independent public accounting, tax and advisory firms. We support organisations with an unwavering focus on quality, industry expertise, and the innovative use of technology to deliver impactful solutions. Our commitment to people, clients, and communities is at the core of everything we do. With our people-first culture, we foster an environment where diversity thrives, growth is nurtured, and continuous learning drives lasting progress for a sustainable future.



*AS OF SEPTEMBER 2024

BDO INDIA

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*INCLUDES EMPLOYEES FROM BDO RISE AND BDO EDGE

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